



Association
of Gas Producers
of Ukraine

UKRAINE 2019 LICENSING ROUNDS GETTING THE BALL ROLLING

7/1/19





WHAT DOES UKRAINE OFFER?

The 2019 licensing rounds offered 39 E&P blocks total covering nearly 16 000 sq. miles.

- 1 **Concession licenses via online auction, cash bonus**
 - 1st round – 10 parcels, 1,120 sq. miles (Mar. 6, PAST)
 - 2nd round – 7 parcels, 621 sq. miles (May 2, PAST)
 - 3rd round – 9 parcels, 783 sq. miles (Jun. 18, PAST)
 - 4rd round – 3 parcels, 280 sq. miles (Sep. 16)
- 2 **PSA via tenders, multicriteria bids**
 - PSA onshore round – 9 blocks, 7,200 sq. miles (May 28)
 - PSA offshore round – 1 block, 5,900 sq. miles (July, 12)
- 3 **Production enhancement contracts, national UGV tender**
 - 13 brownfields, 150 producing wells (Pre-qualification PAST)





TO WHOM WE ADDRESS?

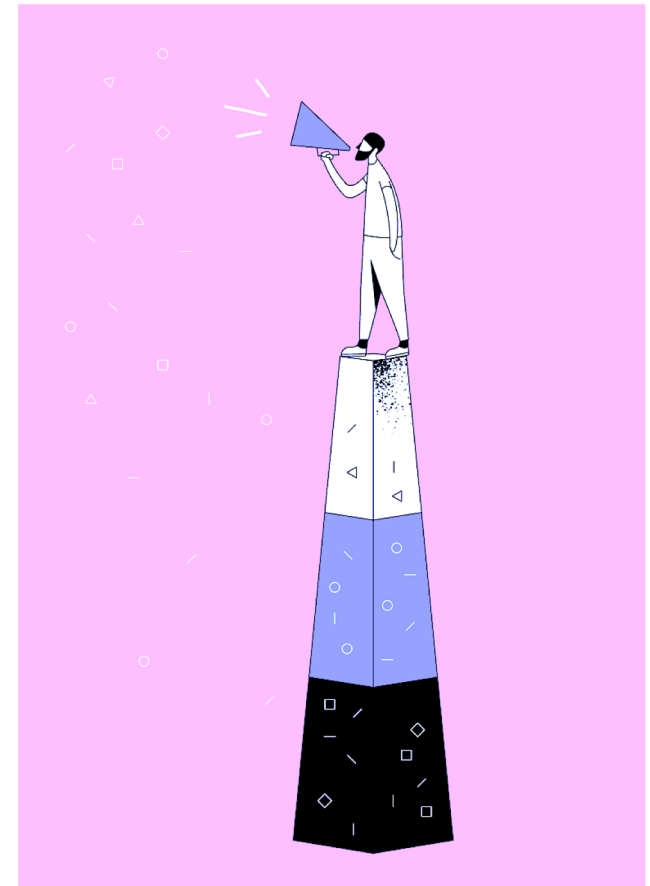
Foreign society

Foreign Embassies
International Media
Experts

Energy companies



Service companies





HOW WE PROMOTE ? INTERNATIONAL FORUMS

| 1H 2019 | Even | Coordinator, description | Web link | |
|----------------------------|--|--|--|-------------------------------------|
| Davos January, 2 | Ukraine House Davos | NIC, UkraineInvest 80+ participants | www.ukrainehousedavos.com | <input checked="" type="checkbox"/> |
| Oslo January, 28 | Norwegian-Ukrainian Business Forum 2019 | UkraineInvest 150+ participants | www.nucc.no/events/nubf2019/ | <input checked="" type="checkbox"/> |
| London January, 29 |   UKRAINIAN GAS E&P FORUM 29 th January 2019 <small>The Geological Society Piccadilly, London</small> | AGPU 100+ participants | www.strategy-council.com/en/events/the-ukrainian-gas-ep-forum | <input checked="" type="checkbox"/> |
| Kyiv, February, 15 |  aipn ASSOCIATION OF INTERNATIONAL PETROLEUM NEGOTIATORS | AGPU, RedCliffe, EY 80+ participants | www.aipn.org/forms/meeting/Microsite/15February2019CISFSU?fbclid=IwAR0oTAfrUpDUTi8zdT3S7Rau-PEh7kHqCbIsc8Q2bbMig-Ghj4sYlfrsq4g | <input checked="" type="checkbox"/> |
| Kyiv February, 26-27 |  UKRAINIAN ENERGY FORUM | AGPU 300+ participants | www.ukrainianenergy.com/page/agenda | <input checked="" type="checkbox"/> |
| Houston (non confirmed) |  U.S. COMMERCIAL SERVICE <small>United States of America Department of Commerce</small> | Did not participate AGPU, US Commercial Dept | | <input type="checkbox"/> |
| Calgary June, 11-13 |  GLOBAL PETROLEUM SHOW 2019 | UGV participated only Embassy of Ukraine to Canada | www.globalpetroleumshow.com | <input type="checkbox"/> |



HOW WE PROMOTE ? FOREIGN MEDIA & EXPERTS

| Media | News, Interviews, and Articles |
|--|---|
| Energy and Financial sources <ul style="list-style-type: none"> • Petroleum Economist • US Oil&Gas Journal • Bloomberg • Argus • Platts | <ul style="list-style-type: none"> • yes (+ map) • yes • yes • yes • yes |
| New hubs <ul style="list-style-type: none"> • World Oil • ICIS • Emerging Europe • Energy Intelligence • Gas Strategies | <ul style="list-style-type: none"> • yes • yes • yes • yes • yes |
| Sources with limited access <ul style="list-style-type: none"> • Drilling Info • IHS Markit • Wood Mackenzie • CEEC Scout Group • Lynx Information System | <ul style="list-style-type: none"> • yes • yes • yes • yes • yes |
| Other media <ul style="list-style-type: none"> • Die Welt (Global FDI) • Rzeczpospolita • Kyiv Post • Atlantic Council • NewsBase | <ul style="list-style-type: none"> • yes • yes • yes • yes • yes |
| Web sites and Social media <ul style="list-style-type: none"> • www.goukrainenow.com • LinkedIn (Opimakh) • Facebook (Opimakh, AGPU) | <ul style="list-style-type: none"> • ~7000 visitors • ~60000 views |





HOW WE PROMOTE ? PARTNERSHIP

Government &
Investment Agencies



Ministry of
Foreign Affairs
of Ukraine



UkraineInvest
Your Investment Matters

Law firms
& Consultants



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PARTNERS**



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& Commercial Chambers





www.goukrainenow.com



1st INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

In the first round, announced December 6, 2018, offers 10 blocks in six regions, covering more than 1,810 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for March 6.

[English Release](#)

[Results](#)



2nd INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

In the second round, announced on January 29, 2019, seven blocks were offered in five regions, covering over 1,000 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for May 2.

[English Release](#)

[Results](#)



3rd INTERNATIONAL OIL AND GAS LICENSING ROUND (PAST)

In the third round, announced on March, 18, 2019, nine blocks were offered in three regions, covering over 1,260 sq. km. Bidders were to submit their applications within 90 days with the online auctions scheduled for June 18.

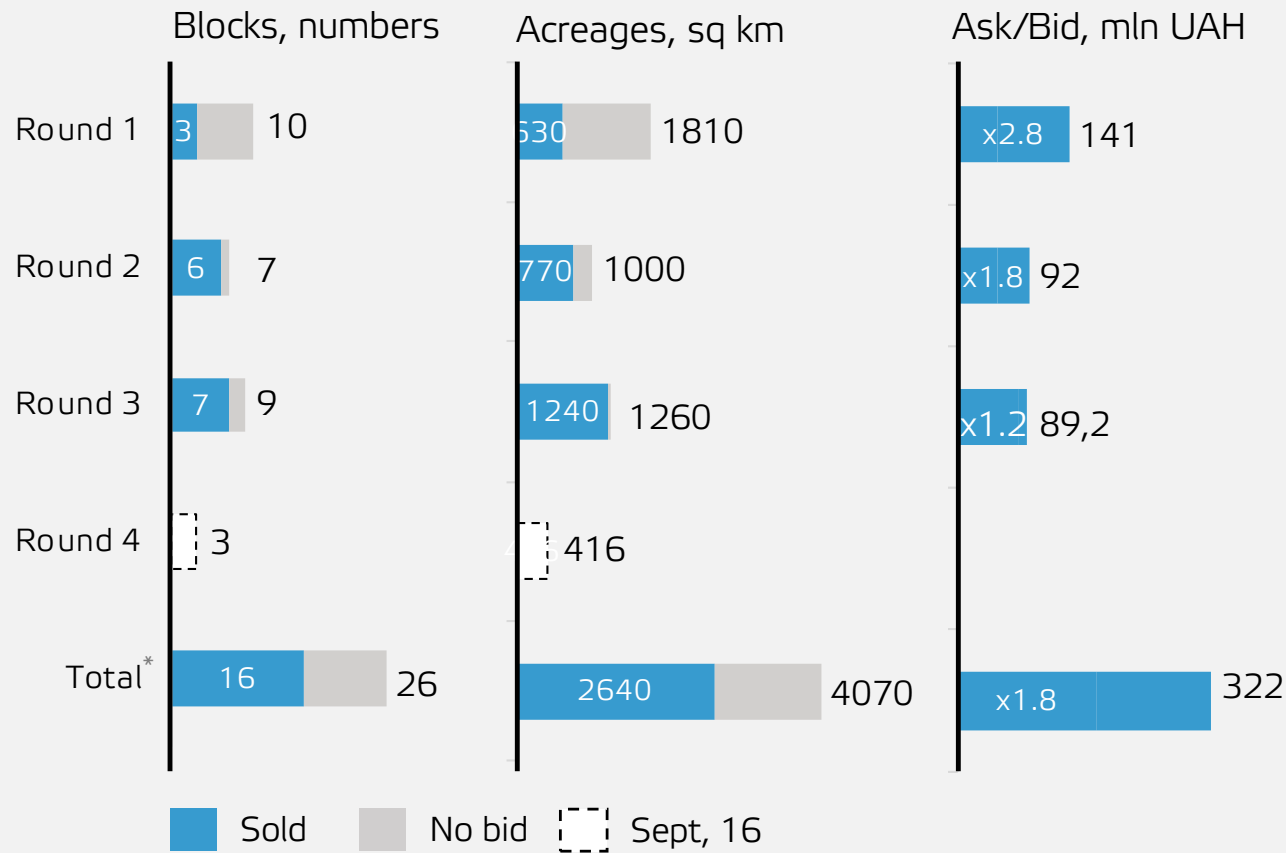
[English Release](#)

[Results](#)

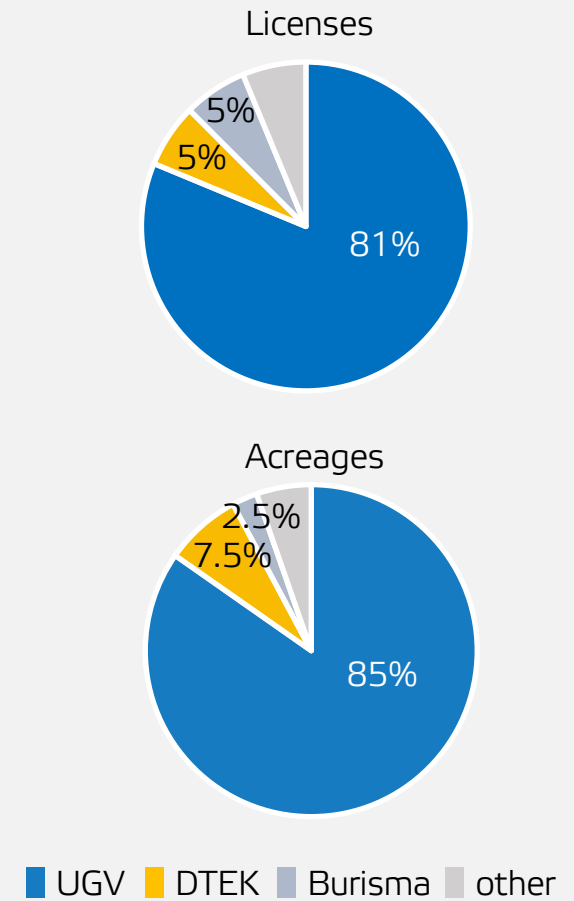


SO FAR, ONLY UKRAINIAN PRODUCERS BIDDED ON THREE ONLINE CONCESSION AUCTIONS

Results of concession auctions



Distribution by bidders



*rounds 1, 2, and 3



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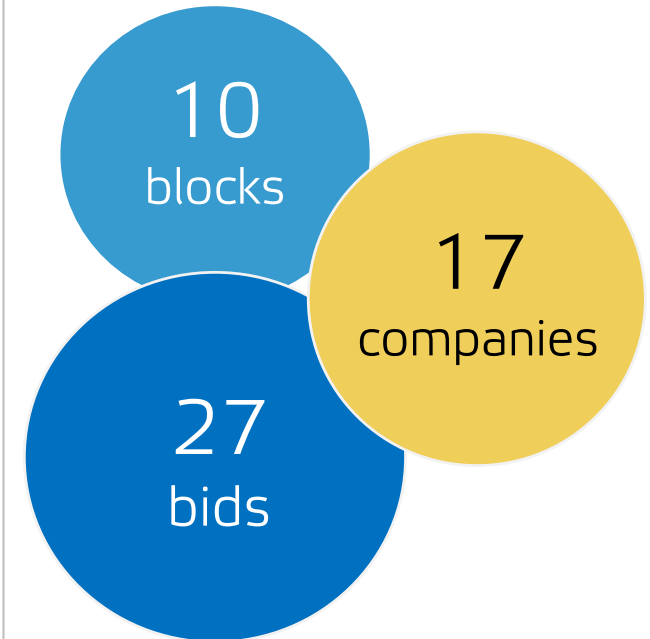
AMERICAN, CANADIAN AND EUROPEAN ENERGY COMPANIES SHOWED THEIR INTEREST TO PARTICIPATE IN PSA TENDERS

Ukraine NOW

THE PRODUCTION SHARING AGREEMENT TENDERS 2019

WWW.GOUKRAINE NOW.COM

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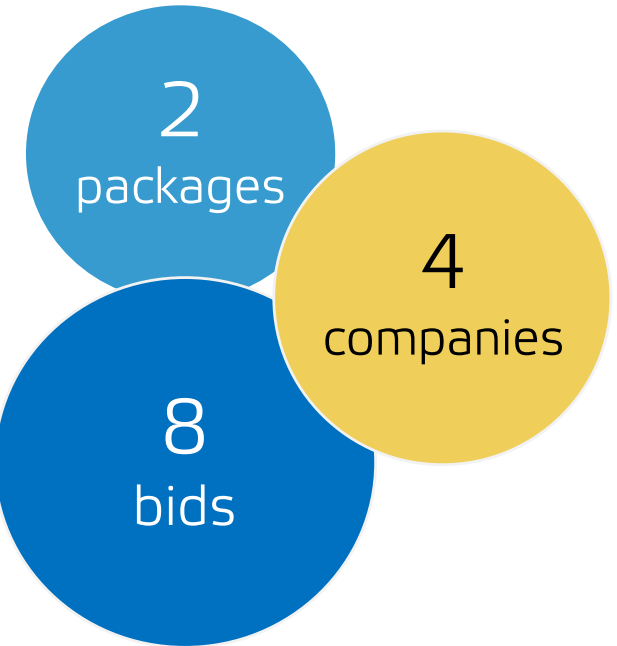
Among foreign offerors:





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PEC PROJECTS ATTRACTED FOUR COMPANIES FROM THE US, ROMANIA, CHINA, AND UKRAINIAN



UGV pre-qualification was passed by:

**BAKER
HUGHES**
a GE company



Expert
Petroleum



BEI
贝肯BEIKEN



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BACK UP



PROMOTING WITH ONE VOICE ! (1/2)



Official launch of the online auction, KMU



Coordinating meeting of AGPU, NIC, InvestUkraine



Coordinating meeting, AGPU



Online Actions Workshop, AmCham in Ukraine



PEC Workshop, UGV



Ukrainian Gas E&P Forum in London



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PROMOTING WITH ONE VOICE ! (2/2)



AIPN workshop, Hyatt Kyiv



10th Ukrainian Energy Forum, Intercontinental Kyiv

**Ukraine 2019
Licensing Rounds**
A Big Attraction for Oil and Gas Investors

Co-hosts:  Association of Gas Producers of Ukraine

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 Adam Smith CONFERENCES
The 10th Anniversary Adam Smith Conferences
26-28 February | InterContinental hotel, Kyiv, Ukraine



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LEADING FOREIGN MEDIA NOTED

Global FDI
R E P O R T S

SELECT CONTENT FOR PUBLICATION IN **DIE WELT**



UKRAINE
A N F D I R E P O R T

